

COMPANY PRESENTATION



**MAGIC**  
SOLUTIONS



01

# ABOUT US

"To accomplish great things, we  
must not only act, but also dream;  
not only plan, but also believe."



## SAMPLE CUSTOMERS



## COMMUNITIES



18

Years in  
the Market  
(RO, HU)

30+

Employees:  
Banking & SME consultants &  
Tech experts/developersProven results  
in complex,  
traditional  
systemsHeavily invested into  
the start-up scene  
and in FinTech





## OUR KEY VALUES

Discover the pillar that guide our actions.

**From small companies to market-leading corporations, we create unique business software that helps our clients achieve their vision.**

Founded in 2003, we have over 17 years of experience in creating digital products. We have an ISO 9001 certification, but that is less relevant in comparison to the hundreds of successfully completed projects under our belt: both work for our clients and our own products.

We are crazy about innovation and we believe that life can be improved by technology.

This is why we pour our skills and passion into creating digital products and services that will make your life easier.

We are a team of 43 people passionate about creating unique business solutions through software consultancy and development. We design, code, play, grow and learn from experience, together.



### Stability

Our clients have always been able to rely on us and we constantly grow our business. This comes from our long-term relationship mindset, both with our customers and with our employees.

### Efficiency

In order to add value for our clients, at an optimal cost and in a great timeframe, we have become proficient in controlling and optimizing our internal processes.



### Respect

We understand the critical role that technology plays in our client's businesses. Above all, we train our employees to fulfill expectations and to ensure trouble free operations.

### Trust

We will always deliver to our clients and our employees.





# 02

## OUR SERVICES

“Strive not to be of succes, but  
rather to be of value”



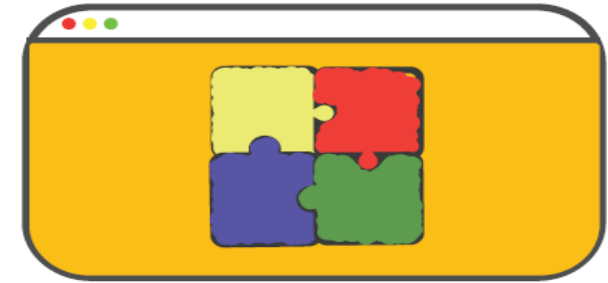


## Advisory

Our key people are experienced in transforming traditional business models into digitally empowered successful stories. Our expertise covers start-ups, medium businesses, the financial sector and state institutions.

## Custom Development

We are experts in today's latest web technologies. We develop solutions with your business process in mind, making it run more smoothly and efficiently. Our mission is to determine what is best for your needs, so that you can take a back seat and relax.



## Outsourcing

We are proud to be able to help companies scale up or achieve more goals by using our talented employees.





# OUR SKILLS





**03**

## **OUR PRODUCTS**

"Productivity and efficiency can be achieved only step by step with sustained hard work, relentless attention to details and insistence on the highest standards of quality and performance."



# Trezor Cash Management



The Trezor Integrated Software System is a solution developed to support the everyday operations of a Cash Processing and CIT business profile company. The system covers the order management, cash processing and transport routing and monitoring parts of business through highly integrated components. One of the application's strong points is being robust, supporting high activity multiple branches, even with different localization, through very simplified workflows with the possibility of standalone or centralized reporting based on an internal data replication system.

**Daily Requests**

- Request Materials
- Request import
- Interbank Sell Requests
- Interbank Exchange Renomination Requests
- Inter-treasury Requests
- History
- Administration
- Reports
- Issues
- Invoices
- Interbanking transport
- Request files

**Location**

Location: ALTEX BUCURESTI OBOR

Location code: 41BB179

At collection: ☐

Time From: 12:00

Time: 12:30

Restriction: ☐

Destination Observations: Request an additional copy of the receipt

**Service**

Service: Remitere din CP

Service Observations:

**Route planner**

Tracks

Order nr	Track name	From	to	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	LASLO JARADA 1	04:00	04:00							
2	ZOLI JARADA 1	04:00	04:00							
3	ZOLI JARADA 2	04:00	04:00							
4	ZOLI JARADA 3	04:00	04:00							
5	MG 1	04:00	04:00							
6	ESZTER JARADA 1	04:00	04:00							
7	ESZTER JARADA 2	04:00	04:00							
8	HUBA2	04:00	04:00							
10	TEST POA NADY	07:00	07:00							
11	TEST POA 20	04:00	04:00							
13	TEST POA 21	04:00	04:00							
14	TRANSB	04:00	04:00							
15	TEST POA KICSI	04:00	04:00							
16	MG 2	04:00	04:00							
36	TEST POA 18	04:00	04:00							
181	POATESEZT SZAKNELKUL	04:00	04:00							
223	TEST POA 19	04:00	04:00							
226	ATMIESZT11	05:00	05:00							
226	ATMIESZT2	04:00	04:00							
229	B 23	04:00	04:00							
230	B 32	04:00	04:00							

**Service**

Service: Remitere din CP

Service Observations:

**Route planner**

Tracks

Order nr	Track name	From	to	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	LASLO JARADA 1	04:00	04:00							
2	ZOLI JARADA 1	04:00	04:00							
3	ZOLI JARADA 2	04:00	04:00							
4	ZOLI JARADA 3	04:00	04:00							
5	MG 1	04:00	04:00							
6	ESZTER JARADA 1	04:00	04:00							
7	ESZTER JARADA 2	04:00	04:00							
8	HUBA2	04:00	04:00							
10	TEST POA NADY	07:00	07:00							
11	TEST POA 20	04:00	04:00							
13	TEST POA 21	04:00	04:00							
14	TRANSB	04:00	04:00							
15	TEST POA KICSI	04:00	04:00							
16	MG 2	04:00	04:00							
36	TEST POA 18	04:00	04:00							
181	POATESEZT SZAKNELKUL	04:00	04:00							
223	TEST POA 19	04:00	04:00							
226	ATMIESZT11	05:00	05:00							
226	ATMIESZT2	04:00	04:00							
229	B 23	04:00	04:00							
230	B 32	04:00	04:00							

**Service**

Service: Remitere din CP

Service Observations:

**Route planner**

Tracks

Order nr	Track name	From	to	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	LASLO JARADA 1	04:00	04:00							
2	ZOLI JARADA 1	04:00	04:00							
3	ZOLI JARADA 2	04:00	04:00							
4	ZOLI JARADA 3	04:00	04:00							
5	MG 1	04:00	04:00							
6	ESZTER JARADA 1	04:00	04:00							
7	ESZTER JARADA 2	04:00	04:00							
8	HUBA2	04:00	04:00							
10	TEST POA NADY	07:00	07:00							
11	TEST POA 20	04:00	04:00							
13	TEST POA 21	04:00	04:00							
14	TRANSB	04:00	04:00							
15	TEST POA KICSI	04:00	04:00							
16	MG 2	04:00	04:00							
36	TEST POA 18	04:00	04:00							
181	POATESEZT SZAKNELKUL	04:00	04:00							
223	TEST POA 19	04:00	04:00							
226	ATMIESZT11	05:00	05:00							
226	ATMIESZT2	04:00	04:00							
229	B 23	04:00	04:00							
230	B 32	04:00	04:00							

**Service**

Service: Remitere din CP

Service Observations:

**Route planner**

Tracks

Order nr	Track name	From	to	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	LASLO JARADA 1	04:00	04:00							
2	ZOLI JARADA 1	04:00	04:00							
3	ZOLI JARADA 2	04:00	04:00							
4	ZOLI JARADA 3	04:00	04:00							
5	MG 1	04:00	04:00							
6	ESZTER JARADA 1	04:00	04:00							
7	ESZTER JARADA 2	04:00	04:00							
8	HUBA2	04:00	04:00							
10	TEST POA NADY	07:00	07:00							
11	TEST POA 20	04:00	04:00							
13	TEST POA 21	04:00	04:00							
14	TRANSB	04:00	04:00							
15	TEST POA KICSI	04:00	04:00							
16	MG 2	04:00	04:00							
36	TEST POA 18	04:00	04:00							
181	POATESEZT SZAKNELKUL	04:00	04:00							
223	TEST POA 19	04:00	04:00							
226	ATMIESZT11	05:00	05:00							
226	ATMIESZT2	04:00	04:00							
229	B 23	04:00	04:00							
230	B 32	04:00	04:00							

**Service**

Service: Remitere din CP

Service Observations:

**Route planner**

Tracks

Order nr	Track name	From	to	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	LASLO JARADA 1	04:00	04:00							
2	ZOLI JARADA 1	04:00	04:00							
3	ZOLI JARADA 2	04:00	04:00							
4	ZOLI JARADA 3	04:00	04:00							
5	MG 1	04:00	04:00							
6	ESZTER JARADA 1	04:00	04:00							
7	ESZTER JARADA 2	04:00	04:00							
8	HUBA2	04:00	04:00							
10	TEST POA NADY	07:00	07:00							
11	TEST POA 20	04:00	04:00							
13	TEST POA 21	04:00	04:00							
14	TRANSB	04:00	04:00							
15	TEST POA KICSI	04:00	04:00							
16	MG 2	04:00	04:00							
36	TEST POA 18	04:00	04:00							
181	POATESEZT SZAKNELKUL	04:00	04:00							
223	TEST POA 19	04:00	04:00							
226	ATMIESZT11	05:00	05:00							
226	ATMIESZT2	04:00	04:00							
229	B 23	04:00	04:00							
230	B 32	04:00	04:00							

**Service**

Service: Remitere din CP

Service Observations:

**Route planner**

Tracks

Order nr	Track name	From	to	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	LASLO JARADA 1	04:00	04:00							
2	ZOLI JARADA 1	04:00	04:00							
3	ZOLI JARADA 2	04:00	04:00							
4	ZOLI JARADA 3	04:00	04:00							
5	MG 1	04:00	04:00							
6	ESZTER JARADA 1	04:00	04:00							
7	ESZTER JARADA 2	04:00	04:00							
8	HUBA2	04:00	04:00							
10	TEST POA NADY	07:00	07:00							
11	TEST POA 20	04:00	04:00							
13	TEST POA 21	04:00	04:00							
14	TRANSB	04:00	04:00							
15	TEST POA KICSI	04:00	04:00							
16	MG 2	04:00	04:00							
36	TEST POA 18	04:00	04:00							
181	POATESEZT SZAKNELKUL	04:00	04:00							
223	TEST POA 19	04:00	04:00							
226	ATMIESZT11	05:00	05:00							
226	ATMIESZT2	04:00	04:00							
229	B 23	04:00	04:00							
230	B 32	04:00	04:00							

**Service**

Service: Remitere din CP

Service Observations:

**Route planner**

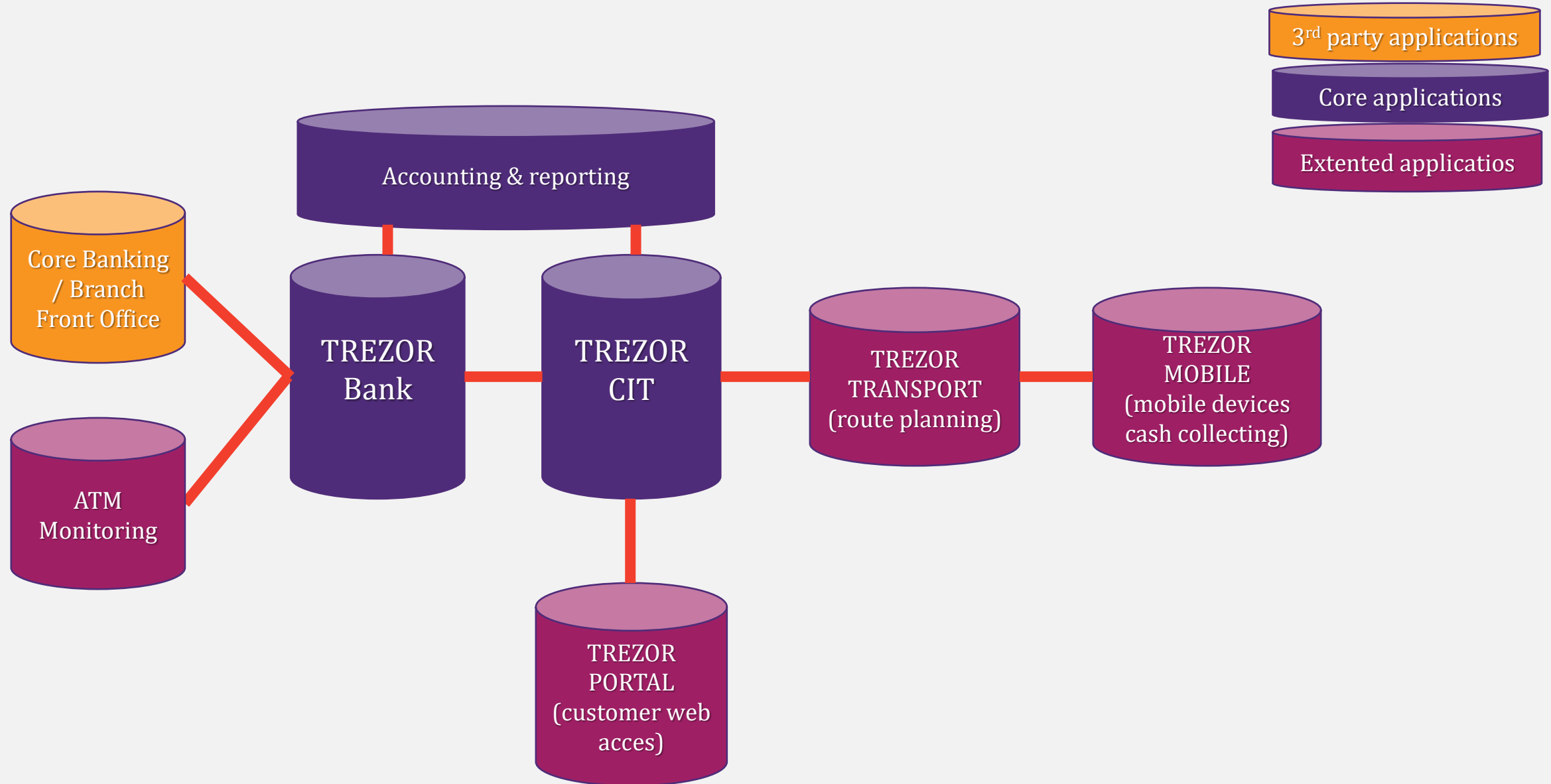
Tracks

Order nr	Track name	From	to	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	LASLO JARADA 1	04:00	04:00							
2	ZOLI JARADA 1	04:0								





# TREZOR - Banking cash optimization architecture







# Trezor Cash System – Benefits

## **Cost effectiveness:**

- The system covers the whole CIT/Cash management processes, eliminates paperwork and reduces operational costs.

## **Control over processes and valuables:**

- Helps reducing SLA costs
- Using the integrated notification system the clients can be informed about the results of the cash operations as soon as the data is internally validated

## **In contact with the customer:**

- The Trezor Customer portal application offers means to post orders, recover reports and communicate through a ticketing system

## **Data and Security:**

- The Trezor Cash System uses Oracle or MS-SQL Database, works over HTTPS (Orders, Notifications and Reporting) and internal network (Cash, Transport, Notifications, Internal Reporting).





## TREZOR BANK/ATM

- Optimization of cash level in branches and ATM
- ATM integration, replenishment, monitoring
- Efficient human resource management
- Efficient cash contract management
- Cost planning and executing monitoring for cash operations
- Cash operations workflow management

### Features

- Instant cash-stock evidence (ATM, branches, cash centers, partners)
- Optimal Cash need generation
- Automated/Semi-automated order generation
- Optimal cash level definition
- Cost of cash processing, transporting, opportunity cost
- Management of FLM, SLM, materials
- Accounting
- Cash difference management (+/-)





## TREZOR CIT (Cash In Transit)

- Processing and deposit, management workflows
- Master data and HR management for the whole of the integrated system.
- Reporting, automated and customizable notification system, that sends e-mail notifications about the results of processing and/or various alerts
- System maintenance features like implementing/editing location data, location availability, cancellation records through the Ticketing module's features

### Features

- Branch/Client/ATM package processing
- Cash Center stock snapshots by owner/source
- ATM or CDM cash level monitoring,
- In Transit inbound/outbound
- Reconciliation Expected Vs Realized
- Quality criterias -  
ATM/fit/unfit/counterfeit
- Interbank transactions
- Package level logging
- Stock reports
- Difference reports





# TREZOR TRANSPORT

A route planner with route template and transport master data management, which:

- Offers routing and route-tracking functionalities to the Trezor System.
- Allows to effectively serve both contractual, occasional (T+1) and urgent(T) orders.
- Provides real-time route tracking, keeping close contact with route personnel, insurance limit control and recipe printing using attached mobile printers.

- Workday management
- Routes generated based on master route data
- Route chains supported with planned value transloading at secure sites
- Flexible route personnel and vehicle management
- In transit value monitoring
  - inbound
  - outbound
- Call center support by route and package tracking
- Insurance limits implemented
- PDA field data app or interface supported





## Trezor Transport – Mobile features

- Android mobile-device system for real-time field operation control and data collection
- Transport Management backend with real-time route monitoring, client reports and current-day account crediting





0



0

B 71 WJZ

27/05/2013 11:11

ENE ION CL STR

Preluare din CP



Sacii alocati operatiei
▶ 1G4S4100195844
2G4S4100195844
3G4S4100195844
4G4S4100195844
5G4S4100195844

Scanati codul sacului

Înapoi

Introducere manuala

B 70 GMZ

27/05/2013 10:26

DOBRE FLORIN TR

Numarul sacilor : 7

Inventar

BUCURESTI

07:30

Preluare din CP

773 AG. TITAN EST

B-DUL 1 DECEMBRIE 1918,NR

08:10

Remitere din CP

Scanati codul locatiei

Introducere manuala

Esuare vizita





## Trezor PORTAL

- Permits order registration for the clients and publishes their reports
  - Users can be customers/branches who can add/edit/delete orders for their own location, or regional/countrywide users who have access to all the locations in a region/country.
- Order registration
    - By call center in the name of the client
    - By client
    - By branch user
    - Internal transits between regions/Cash Centers
    - ATM/CDM refill orders
  - Contract based prevalidation on status change
  - Order recipe
  - Order confirmation by Bank/CIT/Cash Processor by their users
  - Order status monitoring
    - continuously updated info
    - E-mail on status changes





## TREZOR – Accounting & Reporting

- Account notes automated generation for all the cash operations
  - A template based automated data reporting system
  - Save time for users by not having to set report parameters, and handles report bundles by client and periodicity
  - Allows manual report configuration and generation (on-demand reports) and template-based, pre-configured reports executed on their set periodicity
- Service Reconciliation
  - CIT service QOS reports
  - Bill reports to CIT and Cash Processing
  - Exportable Bills and Reports
  - Difference Accounting



# FIND US

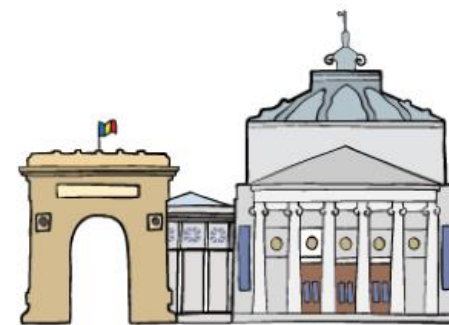
You can find Magic all over the internet and in some cases, in our client's intranet. We love the Carpathian Mountains and its forests. Our head office is in the heart of Harghita County, in the east region of Transylvania, Romania. We can also be found in Bucharest, Romania and Budapest, Hungary



10th Kós Károly  
street,  
Miercurea Ciuc,  
Harghita, Romania



Budapest, Hungary



Bucharest, Romania



Sfântu Gheorghe,  
Covasna, Romania

+40 366 089 910

[office@magicsolutions.ro](mailto:office@magicsolutions.ro)

[www.magicsolutions.eu](http://www.magicsolutions.eu)